

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2012-13 Discounted 60%

													Summary		
	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
Customer Count	(1)														
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Projected	Average		
Actual / Projected No. of Customers															
LIHEAP	50	672	3,530	4,054	4,426	4,860	5,178	5,196	5,194	5,190	4,483	5,259	4,008	5,259	1251
Non-LIHEAP	375	361	274	255	243	244	242	239	240	246	247	226	266	226	-40
Total	(a) 425	1,033	3,804	4,309	4,669	5,104	5,420	5,435	5,434	5,436	4,730	5,485	4,274	5,485	1,211
RLIAP Recoveries															
Actual / Projected															
Therm Sales	9,244,889	17,710,087	22,676,284	25,247,528	21,842,013	17,658,796	10,456,522	6,622,075	5,187,207	4,863,981	5,357,241	6,681,398	153,548,021	158,062,349	4,514,328
RLIAP Rate Per Therm	\$ 0.0088	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	
Total	\$ 81,066	\$ 129,284	\$ 165,537	\$ 184,307	\$ 159,521	\$ 128,909	\$ 76,333	\$ 48,341	\$ 37,867	\$ 35,507	\$ 39,347	\$ 48,889	\$ 1,134,908	\$ 1,156,572	\$ 21,665
Program Costs															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance	(c) (425,521)												(425,521)	(338,646)	86,875
Other (incl. Reporting Costs)	(d) (1,206)	(1,457)	(1,725)	(1,593)	(1,545)	(1,438)	(1,342)	(1,170)	(1,128)	(1,050)	(946)	(899)	(15,500)	(9,336)	6,164
Discounts LIHEAP	3,460	19,567	68,587	277,670	157,607	159,998	137,851	76,204	64,521	61,482	61,580	79,231	1,167,759	1,434,316	266,557
Discounts Non-LIHEAP	25,948	10,512	5,324	17,466	8,653	8,033	6,443	3,505	2,981	2,914	3,393	3,405	98,577	61,638	(36,938)
Total Costs	(e) \$ (397,318)	\$ 28,622	\$ 72,186	\$ 293,543	\$ 164,715	\$ 166,593	\$ 142,952	\$ 78,540	\$ 66,374	\$ 63,346	\$ 64,027	\$ 81,737	\$ 825,314	\$ 1,156,572	\$ 331,258
Avg Monthly Residential Customer Bill															
	\$ 55.48	\$ 97.38	\$ 114.29	\$ 134.97	\$ 145.32	\$ 125.11	\$ 78.08	\$ 45.58	\$ 35.19	\$ 32.75	\$ 33.64	\$ 46.20	\$ 943.98	\$ 1,062.52	\$ 118.54
Avg Monthly Residential Low Income Customer Bill															
	\$ 39.04	\$ 73.93	\$ 87.85	\$ 107.86	\$ 116.81	\$ 99.35	\$ 57.68	\$ 30.78	\$ 21.91	\$ 19.85	\$ 20.58	\$ 31.13	\$ 706.78	\$ 789.78	\$ 83.00
Avg Monthly RLIAP Customer Discount															
	\$ 16.44	\$ 23.45	\$ 26.44	\$ 27.11	\$ 28.50	\$ 25.76	\$ 20.40	\$ 14.80	\$ 13.28	\$ 12.90	\$ 13.05	\$ 15.07	\$ 237.20	\$ 272.74	\$ 35.54
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill															
	30%	24%	23%	20%	20%	21%	26%	32%	38%	39%	39%	33%	25%	26%	
Gross Monthly Revenues (2)															
	\$ 10,988,452	\$ 19,793,487	\$ 19,932,971	\$ 20,456,138	\$ 18,067,110	\$ 10,951,162	\$ 6,245,494	\$ 4,128,075	\$ 3,438,002	\$ 4,482,939	\$ 3,856,435	\$ 7,333,058	\$ 129,673,322	\$ 117,415,931	\$ (12,257,391)
Total Costs as a percent of Gross Monthly Revenues															
	-3.62%	0.14%	0.36%	1.43%	0.91%	1.52%	2.29%	1.90%	1.93%	1.41%	1.66%	1.11%	0.64%	0.99%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should be no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 173 of the 2012-13 Cost of Gas Filing, DG 12-265, filed on September 1, 2012.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2011-12 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.